

Topic	Status	Notes/Discussion
Welcome, Roll Call and Approval of Minutes	Toby called the meeting to order at 4:32pm	Toby Marsh, Laura Hill Temmerman, Jason Lee, Kim Brown-Sims, David Akinsanya, Kimmie, Mike Brokloff, Darrielle Ehrheart, Mohit, Eric Johnson, Ehren Hawkins, Eric Meyer, Lillian Chan, Melanie Toutai, Ian, Jillian, Ruth
Toby Marsh	Confirm attendance and approve November Board meeting minutes. Review	Cieri, Nick Klein, Rachel, Joleen, Tamara Dilbeck
	action items.	<b>BOARD MOTION:</b> Approval of the January minutes- motion to approve by Mike Brokloff, Kim Brown Simms 2 <sup>nd</sup> . All in favor, minutes approved.
		Action item: Kaiser closed out
Moment of	Round robin highlighting board	Melanie – thank you to Andrew for driving the WebEx
Gratitude	& chapter accomplishments	Kim - grateful for Jessica and her efforts on the committee; secured \$2,500 sponsorship. Thank you to Ryan for \$500 sponsorship secured from ZingBox
All		for CAHL/HFMA conference.
		Andrew - grateful for everyone on the call. Every board member is on the call. Toby – Thanked Laura for efforts on the process to obtain Fellows. Dawn Black in Redding, working on first LFL. Appreciate efforts on CB, conferences coming up.



Committee Report	Sponsorship Member	Sponsorship Report Out
Outs	Advancement	2018 Committee Goals
		Goal of \$20,000 sponsorships for 2018
Kim/Jessica/Mike		<ul> <li>Automate invoicing for renewals Initiated in 2017 – Standard Work in 2018</li> <li>Schedule follow up calls for inquiries within 2 weeks of initial contact</li> <li>Initiated in 2017 – Standard Work in 2018</li> </ul>
		· Confirm Sponsorship Flyer Updates
		<ul> <li>Request Board discussion regarding Swag order (mugs, polo shirts, etc.)</li> <li>Proactive recruitment of sponsors (start identifying specific types of</li> </ul>
		sponsors)
		· Assess opportunity for website Sponsorship link
		Feb 2018 Update to the Board:
		Empiric Health- Silver sponsorship \$2500 (Thank you Jessica!)
		· ZingBox desire to sponsor HFMA/CAHL conference – contributor rate \$500
		(Ryan Peck main contact)
		<ul> <li>CKR Interactive inquiring about marketing opportunities and job postings (Kim/Toby)</li> </ul>
		Provided swag cost quotes to Rewards and Recognition Team (Kim/Baljeet)
		· Created assignments of team members to current sponsors (Team)
		· Identifying sponsors to target from surgical services areas (Todd)
		Discussion on marketing versus sponsorship and the direction we would like to take as a board:
		Job postings requests – open positions. Darrielle will collect info for job board (list serve).
		Agreement on job postings will go through ACHE. Non job posting will be sponsorship inquires.
		Darrielle has a sponsor for an upcoming program. She will send an email to
		Tamara who will create the invoice. Lillian has secured \$300 from Kaiser –
		they will be an in-kind sponsor (for catering). Both logos can be uploaded to website.



Advancement Report Out – Mike Brokloff
Committee Objectives:
Advancing our members, providing learning opportunities for students and
faculty.
Host 3 in-person BOG Preparation Workshops/yr. (Saturdays)
Provide an Advancement Information Session at each LPC
Develop a faculty pipeline and recognition program
Encourage and support members to seek advancement: outreach, BOG
Workshops, Study Materials, Guide through the process
Committee Summary:
Accomplishments:
<ul> <li>Conducted 3 Advancement Workshops in 2017 - ~10 attendees each</li> </ul>
Developed Standard Work for BOG Workshops with specific
assignments for committee members.
Reviewed / refreshed / revised the BOG Workshop (Mike will send out)
to board for review)
Presentation Performance Statistics:
2015 2016 2017
Total Fellows: 231 247 258
Percent Fellows: 16%, 17% 18%
Advanced 28 Fellows (CAHL records) 32 (ACHE records)
Work Plan:
· Conduct 3 Advancement Workshops in 2018
Develop Faculty Pool / Knowledge Area SMEs and recognition
On-going revision of workshop based on survey feedback and participant /
faculty / SME input
Review / Deep Dive into CAHL Advancement Resources (new website) –
develop a quick reference "cheat sheet" of where to find information
(LinkedIn BOG group underused). ACHE website has questions, chat groups
and resources.



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		Requested Board Action:
		1. Approval to Calendar the 2018 BOG Session Dates:
		a. Saturday April 7
		b. Saturday July 28
		c. Saturday October 27
		Kaiser Vacaville – central, other locations where the need is.
		Kim offered Queen of the Valley as a location
		2. BOARD APPROVAL to Refer Candidates to ACHE resources and close the
		LinkedIn CAHL Advancement Site (details in CAHL Board Proposal). (LinkedIn
		BOG group underused and not well maintained). ACHE website has questions,
		chat groups and resources.
		3. Need to broaden our Faculty Pool. Request a candidate (or self) from each
		Board Member (area of expertise). As a first assignment, that designee would
		review their, revised, new and improved BOG Workshop Section. Would like
		to see additional engagement. Prefer FACHE as faculty, but not required. Kim
		and Ruth offered to help.
		4. Committee Members Needed: a. Faculty Coordinator b. Site Coordinator
Requested	Member Advancement	Current Issue:
Committee		The CAHL FACHE Study Group website on LinkedIn was intended to continue the
Discussions		learning conversations after our BOG Workshops. By many accounts, It has not been effective.
Mike		ACHE offers a wealth of study materials and discussion groups on their website.
		We reviewed these resources and strongly recommend that we point our
		members to the ACHE Website and shut down the CAHL FACHE LinkedIn Study
		Group.
		Board proposals/recommendations:
		Post this final message on the study group prior to closing:
		Thank you to all who joined or contributed to this study group. CAHL's goal is to
		support you as you continue on the path of lifelong learning and pursue



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		advancement to Fellow. To better serve you, we'd like to point you to the resources available on the ACHE website which include: Exam Outlines, Reference Materials, FAQs, an Online Tutorial, and a Discussion Board that can serve the purpose of this group. These resources are available under the "Credentialing" tab, off of the home page at www.ache.org. Thank you to our readers and contributors. We will continue to hold Exam Preparation Workshops which will be announced on the California Association of Healthcare Leaders website www.ache-cahl.org under "Upcoming Events". To avoid redundancy, we will be closing down this group in LinkedIn. I wish you all well on your journey. Becoming a Fellow in the American College of Healthcare Executives not only recognizes your accomplishments and knowledge, it enables you to serve and give back more to the industry we are all passionate about.
		Requested Board Action: Request to approve posting message above and closing the study group to further posts.  BOARD MOTION: Mike made a Motion to approve final message on website and to closing the LinkedIn BOG sub group, Melanie 2 <sup>nd</sup> . No one opposed, All Approved.
Communications Report Eric Johnson	Update on status/timeline for the roll-out of new website	Transfusion Designs has met 10 hours allotment for migrating over to the new website. California flag theme. Invoiced for the remaining balance. Ehren will take care of it. Still on track for April 1 <sup>st</sup> to have the new website go live.  ACTION ITEM: Toby asked for a preview at our March board meeting.



Regent's Report Erick Berry	Updates from national and Regent announcements	New information: Finalized strategic plan for ACHE and finalized the video/electronic media between events.  HEN visits working out well – met all requirements (a few still coming up).  Visited UOP and met with Peter Hilsenrath yesterday. Will share information offline.
Treasurer's Report	Budget Proposal & Board Approval	Ehren supplied board with report details – see below for summary:
Ehren Hawkins		Budget Proposal/Overview: January – December 2018
		Total Revenue/Gross Profit: \$88,600.00
		Total Expenditures: \$115,439.40
		Net Operating Revenue: \$ -26,839.40
		Net Revenue: \$ -26,816.82
		January – December 2017 Summary
		Total Revenue
		*ACHE Dues Rebate \$26,462.00
		*Chapter Event Registration Fees \$9,261.90
		*Contributions / Sponsorships / Payments \$8,000.00
		*Social Event Revenue \$6,551.13
		Total Revenue \$50,275.03
		GROSS PROFIT \$50,275.03
		EXPENDITURES:
		*Administrative Services \$12,037.87
		*Board of Directors Expenses \$9,925.73
		*Chapter Event Expenses \$10,163.62
		*Chapter Leaders Conference Travel \$2,494.33
		*Committee & Other Travel \$3,255.33
		*Other-Expense \$4,595.16



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		*Scholarships \$1,250.00  *Social Event Expense \$11,500.65  Total Expenditures: \$55,222.69  NET OPERATING REVENUE: -4,947.66  OTHER REVENUE: Interest Earned \$22.54  Total Other Revenue \$22.54  NET OTHER REVENUE \$22.54  NET REVENUE \$ -4,925.12  \$114,582 total in checking accounts
		<b>BOARD MOTION:</b> Darrielle made a Motion to approve 2018 budget, Kim Brown Sims 2 <sup>nd</sup> . No one opposed. Budget Approved.
Executive Board Report Exec Board	Announcements, upcoming items for further review Onsite Meeting Update	Toby reported that 27 are registered to attend on location conference to date.  ACHE Diversity initiatives continuing to expand those programs. Congress will have the first ever Diversity reception on Sunday night.  CAHL was awarded first ever Award of Chapter Merit –  Toby provided the update on the ACHE F2F program process (expedited panel
		reviews etc.).  New and fresh topics – Blueprint for Success, Engage Board, Deep dive to establish trust, safety etc
		ACTION ITEM: Friendly reminder to have volunteer info for Baljeet by tomorrow.
Meeting Adjourned	Meeting was adjourned at 5:32pm	